






As an IT Leader you need to solve business problems with technology solutions.

-  How do we deliver an eBusiness solution that supports the business goals to *increase revenue, improve customer satisfaction, or reduce costs?*
-  How do we architect an eBusiness solution that insulates our customers from the *complexity of multiple back end* enterprise applications?
-  How do we deliver an eBusiness solution that is *on-time and on-budget?*



The challenge is making it happen. Pierce Washington has a track record of partnering successfully with our IT clients by focusing on the four key elements to implement an eBusiness program:



EXECUTION

An eBusiness vision only provides value if it can be implemented.

-  Pierce Washington translates the business vision into a set of requirements and releases.
-  Our goal is to achieve wins for the business without setting unrealistic expectations for IT.

ARCHITECTURE

eBusiness projects require complex integrations to multiple applications.

-  We help our IT partners design a Master Data Architecture to address integration complexity.
-  Pierce Washington's goal is to make your web channel present 'one face' to your customers.



IMPLEMENTATION

Without sound Program Management your eBusiness initiative can fail.

-  We bring an average of 18 years Project Delivery experience to our client engagements.
-  We partner with IT to manage scope, manage project schedules, and manage expectations.

ENABLEMENT

We deliver the project, empower your people, and move on.

-  Our rigorous process manages the transition from go-live to post-go live support.
-  Our formal hand off process ensures key personnel are ready to own the new solution.

Contact us to learn more:

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